



Contemporary furnishings  
for showhomes, investment  
properties and retail.

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GillmoreSPACE is a British furniture  
design brand with most product  
originating in-house by the design  
team of Peter Mac Cann,  
Lynne Wilson and Charles Gillmore.

As a trade supply specialist we  
support professional buyers with  
the following dedicated services:

Showhome designer service  
Residential interior designer service  
Furniture pack provider service  
Independent retailer service  
Hotel & restaurant specifier service  
Design and supply service

Gillmore  
SPACE

Design and  
supply service

Furniture design and wholesale

Design and supply service

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# Design and supply service

## Why GillmoreSPACE?

### Service description

The design and supply service is a container direct service built specifically to meet the needs of volume buyers including large retailers, furnishing solution providers, hotels and restaurants.

By utilising the design and manufacturing resources within GillmoreSPACE this service aims to offer buyers an unrivalled combination of quality assured

low cost production alongside UK based design.

## Key features

### Why this service?

- Flexible minimum order quantities
- DDP terms (sea freight and duty inclusive) so no extra costs or third party agents
- Professional photo service
- Sales literature design and print service
- Friendly and responsive customer care
- Credit facility
- Consistent order lead times

## From us to you

### How to get started

The service is available to any business looking to purchase furniture products in full container volume.

We will initially visit your premises to present the service in detail and discuss your target prices openly so that a benchmark for quality and service expectations can be agreed upon.

The service is typically delivered in a number of stages including design, sampling, mass production and supply.

Optional services such as professional photography, catalogue design and print services are available with full product delivery between 12-16 weeks after order confirmation.

## Prices

### How much does it cost?

The primary objective of the service is to deliver aggressively priced products direct to your warehouse supported by UK standard service levels.

Certain projects will require higher design investment than others and design time is consequently charged but this is usually discounted against the first three orders.

## Key benefits

### Helping your business

- Quick and easy communication with UK supplier
- Massive cost savings giving increased profit
- Enhanced market position with own branded products
- Protected margins with exclusive design
- Selling prices quickly and accurately planned with one single cost price (DDP terms)
- Peace of mind product quality assurance
- Secure sales with immediate delivery from your own stock
- Improved cash flow with credit terms
- Reliable long term delivery schedules for repeat orders



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